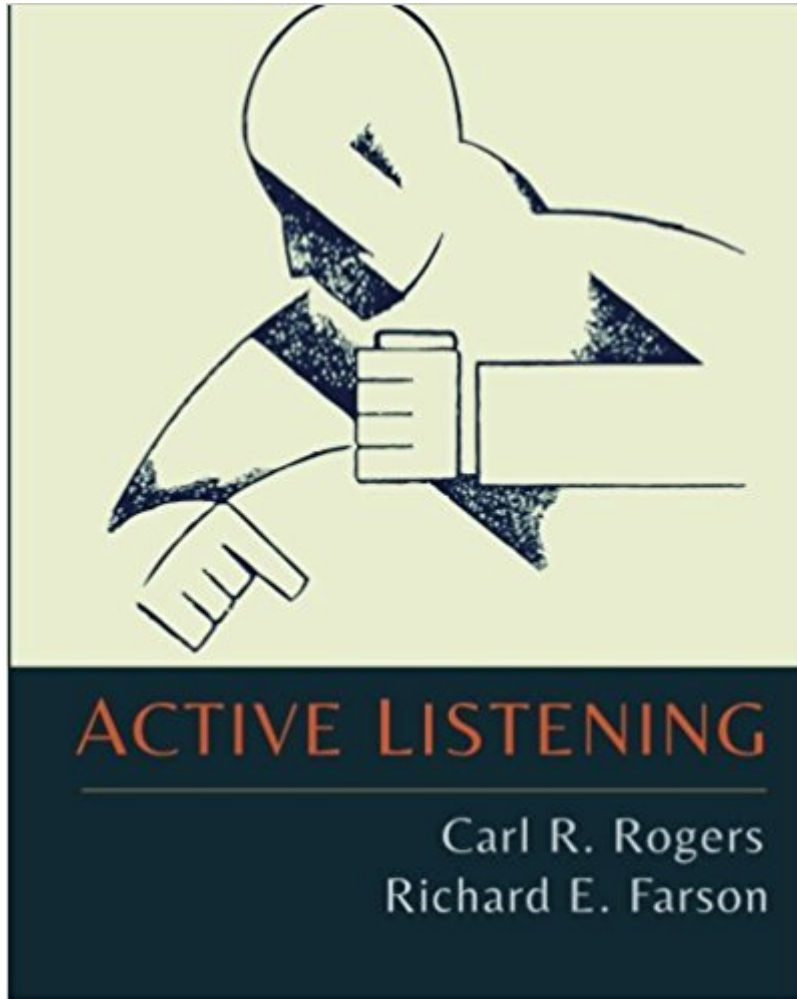




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Active Listening



Synopsis

2015 Reprint of 1957 Edition. Full facsimile of the original edition. Not reproduced with Optical Recognition Software. "Active Listening", first developed by Rogers and Farson, is a therapeutic technique designed to promote positive change in the client. Active listening is a communication technique used in counselling, training and conflict resolution, which requires the listener to feed back what they hear to the speaker, by way of re-stating or paraphrasing what they have heard in their own words, to confirm what they have heard and moreover, to confirm the understanding of both parties. It continues to have a lasting influence to this day.

Book Information

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Average Customer Review: 3.9 out of 5 stars 3 customer reviews

Best Sellers Rank: #314,339 in Books (See Top 100 in Books) #130 in [Books > Business & Money > Human Resources > Conflict Resolution & Mediation](#) #1159 in [Books > Medical Books > Psychology > Counseling](#) #1183 in [Books > Health, Fitness & Dieting > Psychology & Counseling > Counseling](#)

Customer Reviews

For those of us who know something about counseling techniques, owning this will be more of a "garage sale find" than something one actually uses to develop skills. It's cool to own because Carl Rogers wrote this material, but it's far too simple to be of use to anyone who has received basic training. It's more of a novelty/sentimental item.

very useful short introduction to the techniques of listening from this modern master of the humanistic school of psychology

Very interesting book!!!

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